| HOUSING LOAN | CONSTRUCTED / UNDER CONSTRUCTION |  |
| :---: | :---: | :---: |
|  | LBP (BDL) | USD |
| APPARTMENT |  |  |
| House type | Primary residence | Finished apartment only |
| APPLICANT |  |  |
| Age At Maturity | 64 years old | 64 years old |
| Work Status | salaried / self employed | salaried / self employed |
| Minimum years at work | 2 years / 3 years | 2 years/3 years |
| Minimum monthly income | LBP 1,200,000 / LBP 1,800,000 | USD 800 / USD 1,200 |
| Nationality | Resident / Lebanese | Resident / Lebanese |
| Salary domiciliation / Irrevocable transfer letter | Required | Required |
| PRODUCT |  |  |
| Maximum loan Amount | LBP 1,200,000,000 | No Maximum |
| Minimum Loan Period | 7 years | 5 years |
| Maximum loan Period | 30 years (including grace period) | 30 years |
| Grace Period | up 4 years (optional) | No |
| Loan Currency | LBP | USD |
| Minimum Downpayment | 25\% | 25\% |
| Interest rate (renewable annually) | BDL Weighted average LBP rate as at December 31st - $3.75 \%$ | BRR $+1 \%$ with a minimum of $8.5 \%$ |
| DBR | 35\% | 35\% |
| Partial payment (at loan anniversary) | Not Allowed | Max 10\% of outstanding loan amount |
| Early payment | Allowed after 7 years | Allowed after 5 years |
| MINIMUM GUARANTEES REQUIRED |  |  |
| Mortgage | 120\% of loan amount | 120\% of loan amount |
| Life Insurance | 110\% of loan amount | 110\% of loan amount |
| Fire Insurance | 100\% of apartment price | 100\% of apartment price |
| OTHER GUARANTEES (may be required) |  |  |
| Personal Guarantee | Yes | Yes |
| Cash Collateral | No | Yes |
| CHARGES |  |  |
| Stamps | Payment schedule: LBP 1,000 <br> + LBP 10,000/year on contract (if under construction) | Payment schedule: LBP 1,000 |
| File fees | LBP 0 | USD 500 |
| Evaluation fees | LBP 0 | USD 225 |
| Life/fire insurance fees | Payable every year at loan anniversary | Payable every year at loan anniversary |
| Penalty for early loan settlement | 5\% of the outstanding amount | 5\% of the outstanding amount |
| Late payment fees (default payment) | after 7 days: $12 \%$ | after 7 days: $20 \%$ |
| SIMULATION |  |  |
| Salary ( 30 years old applicant) | LBP 4,500,000 | USD 3,000 |
| House Price | LBP 300,000,000 | USD 200,000 |
| Down payment | LBP 75,000,000 (25\%) | USD 50,000 (25\%) |
| Net Loan Amount | LBP 225,000,000 | USD 150,000 |
| Loan Period | 20 Years | 25 Years |
| Interest rate | 4.75\% | 8.50\% |
| Monthly payment | LBP 1,454,003 | USD 1,208 |
| Total Reimbursment | LBP 348,960,759 | USD 362,400 |
| Yearly Life insurance premium * | LBP 315,000 | USD 410 |
| Yearly Fire Insurance premium | LBP 300,000 | USD 200 |
| APR | 7.35\% | 11.28\% |

* premium is based on a clean medical record. The final premium will be communicated by the insurance company

This product suits my needs, requirements and financial capabilities after taking notice of all its specifications, features and the risks that result and/or might result from signing this document.

Name:

Acc. Number:

Date:

